

✦ Focused
RESULTS

2024 TRAINING SCHEDULE

SUMMER 2024

BRANCH MANAGER BOOTCAMP

SERIES 1:

- 1. MAY 22
- 2. JUNE 19
- 3. JULY 17
- 4. AUGUST 21

SERIES 2:

- 1. MAY 23
- 2. JUNE 27
- 3. JULY 25
- 4. AUGUST 29

PACIFIC:

- 1. MAY 21
- 2. JUNE 18
- 3. JULY 16
- 4. AUGUST 20

FRONTLINE BRANCH SERIES

EASTERN:

- 1. MAY 15
- 2. JUNE 26
- 3. JULY 24
- 4. AUGUST 28

PACIFIC:

- 1. MAY 14
- 2. JUNE 25
- 3. JULY 23
- 4. AUGUST 27

OUTSIDE CALLING SCHOOL

EASTERN:

- 1. JULY 11
- 2. JULY 18

PACIFIC:

- 1. JULY 10
- 2. JULY 31

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2024 TRAINING SCHEDULE

FALL 2024

BRANCH MANAGER BOOTCAMP

SERIES 1:

1. SEPTEMBER 18
2. OCTOBER 23
3. NOVEMBER 13
4. DECEMBER 11

SERIES 2:

1. SEPTEMBER 26
2. OCTOBER 31
3. NOVEMBER 21
4. DECEMBER 19

PACIFIC:

1. SEPTEMBER 17
2. OCTOBER 22
3. NOVEMBER 12
4. DECEMBER 10

FRONTLINE BRANCH SERIES

EASTERN:

1. SEPTEMBER 25
2. OCTOBER 30
3. NOVEMBER 20
4. DECEMBER 18

PACIFIC:

1. SEPTEMBER 24
2. OCTOBER 29
3. NOVEMBER 19
4. DECEMBER 17

OUTSIDE CALLING SCHOOL

EASTERN:

1. OCTOBER 10
2. OCTOBER 24

PACIFIC:

1. OCTOBER 2
2. OCTOBER 9

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2024 TRAINING SCHEDULE

All training runs from 9 am to 12 pm ET, except the Pacific training, which runs from 9 am to 12 pm PT (12 pm to 3 pm ET)

SPRING 2025

BRANCH MANAGER BOOTCAMP

SERIES 1:

1. JANUARY 15
2. FEBRUARY 12
3. MARCH 12
4. APRIL 16

SERIES 2:

1. JANUARY 30
2. FEBRUARY 27
3. MARCH 20
4. APRIL 24

PACIFIC:

1. JANUARY 14
2. FEBRUARY 11
3. MARCH 11
4. APRIL 15

FRONTLINE BRANCH SERIES

EASTERN:

1. JANUARY 29
2. FEBRUARY 26
3. MARCH 19
4. APRIL 23

PACIFIC:

1. JANUARY 28
2. FEBRUARY 25
3. MARCH 20
4. APRIL 24

OUTSIDE CALLING SCHOOL

EASTERN:

1. FEBRUARY 6
2. FEBRUARY 13

PACIFIC:

1. FEBRUARY 5
2. FEBRUARY 19