→ Focused RESULTS 2026 TRAINING SCHEDULE

All training runs from 9 am to 12 pm ET, except the Pacific training, which runs from 9 am to 12 pm PT (12 pm to 3 pm ET)

SPRING 2026

BRANCH MANAGER BOOTCAMP

SERIES 1:

1. JANUARY 14

2. FEBRUARY 11

3. MARCH 11

4. APRIL 8

SERIES 2:

1. JANUARY 29 1. JANUARY 13

3. MARCH 26

4. APRIL 23

PACIFIC:

2. FEBRUARY 26 2. FEBRUARY 10

3. MARCH 10

4. APRIL 7

FRONTLINE BRANCH SERIES

EASTERN:

1. JANUARY 28

2. FEBRUARY 25

3. MARCH 25

4. APRIL 22

PACIFIC:

1. JANUARY 27

2. FEBRUARY 24

3. MARCH 24

4. APRIL 21

OUTSIDE CALLING SCHOOL

EASTERN:

1. FEBRURARY 5

2. FEBRUARY 12

PACIFIC:

1. FEBRUARY 4

2. FEBRUARY 18

RESULTS 2026 TRAINING SCHEDULE

All training runs from 9 am to 12 pm ET, except the Pacific training, which runs from 9 am to 12 pm PT (12 pm to 3 pm ET)

SUMMER 2026

BRANCH MANAGER BOOTCAMP

SERIES 1:

- 1. MAY 20
- 2. JUNE 17
- 3. JULY 15
- 4. AUGUST 19

SERIES 2:

- 1. MAY 21
 - 2. JUNE 25
 - 3. JULY 30
 - 4. AUGUST 27

PACIFIC:

- 1. MAY 19
 - **2. JUNE 16**
- 3. JULY 14
 - 4. AUGUST 18

FRONTLINE BRANCH SERIES

EASTERN:

- 1. MAY 13
- 2. JUNE 24
- 3. JULY 29
- **4. AUGUST 26**

PACIFIC:

- 1. MAY 12
- 2. JUNE 23
- 3. JULY 28
- **4. AUGUST 25**

OUTSIDE CALLING SCHOOL

EASTERN:

- 1. JULY 9
- 2. JULY 16

PACIFIC:

- 1. **JULY** 7
- 2. AUGUST 4

→ Focused RESULTS 2026 TRAINING SCHEDULE

FALL 2026

BRANCH MANAGER BOOTCAMP

SERIES 1:

- 2. OCTOBER 21
- 4. DECEMBER 9

SERIES 2:

- 1. SEPTEMBER 16 1. SEPTEMBER 24 1. SEPTEMBER 15

PACIFIC:

- 2. OCTOBER 29 2. OCTOBER 20
- 3. NOVEMBER 18 3. NOVEMBER 19 3. NOVEMBER 10
 - 4. DECEMBER 17 4. DECEMBER 8

FRONTLINE BRANCH SERIES

EASTERN:

- 1. SEPTEMBER 23
- **2. OCTOBER 28**
- 3. DECEMBER 2
- 4. DECEMBER 16

PACIFIC:

- 1. SEPTEMBER 22
- 2. OCTOBBER 27
- 3. NOVEMBER 17
- 4. DECEMBER 15

OUTSIDE CALLING SCHOOL

EASTERN:

- 1. OCTOBER 8
- 2. OCTOBER 22

PACIFIC:

- 1. SEPTEMBER 30
- 2. OCTOBER *7*