

★ Focused
RESULTS
2026 TRAINING SCHEDULE

All training runs from 9 am to 12 pm ET, except the Pacific training, which runs from 9 am to 12 pm PT (12 pm to 3 pm ET)

SPRING 2026

BRANCH MANAGER BOOTCAMP

SERIES 1:

1. JANUARY 14
2. FEBRUARY 11
3. MARCH 11
4. APRIL 8

SERIES 2:

1. JANUARY 29
2. FEBRUARY 26
3. MARCH 26
4. APRIL 23

PACIFIC:

1. JANUARY 13
2. FEBRUARY 10
3. MARCH 10
4. APRIL 7

WOWING THE CLIENT

EASTERN:

FEBRUARY 25

PACIFIC:

FEBRUARY 24

OUTSIDE CALLING SCHOOL

EASTERN:

1. FEBRUARY 5
2. FEBRUARY 12

PACIFIC:

1. FEBRUARY 4
2. FEBRUARY 18

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SUMMER 2026

BRANCH MANAGER BOOTCAMP

SERIES 1:

1. MAY 20
2. JUNE 17
3. JULY 15
4. AUGUST 19

SERIES 2:

1. MAY 21
2. JUNE 25
3. JULY 30
4. AUGUST 27

PACIFIC:

1. MAY 19
2. JUNE 16
3. JULY 14
4. AUGUST 18

WOWING THE CLIENT

EASTERN:
JUNE 24

PACIFIC:
JUNE 23

OUTSIDE CALLING SCHOOL

EASTERN:

1. JULY 9
2. JULY 16

PACIFIC:

1. JULY 7
2. AUGUST 4

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2026 TRAINING SCHEDULE

FALL 2026

BRANCH MANAGER BOOTCAMP

SERIES 1:

1. SEPTEMBER 16
2. OCTOBER 21
3. NOVEMBER 18
4. DECEMBER 9

SERIES 2:

1. SEPTEMBER 24
2. OCTOBER 29
3. NOVEMBER 19
4. DECEMBER 17

PACIFIC:

1. SEPTEMBER 15
2. OCTOBER 20
3. NOVEMBER 10
4. DECEMBER 8

WOWING THE CLIENT

EASTERN:

OCTOBER 28

PACIFIC:

OCTOBER 27

OUTSIDE CALLING SCHOOL

EASTERN:

1. OCTOBER 8
2. OCTOBER 22

PACIFIC:

1. SEPTEMBER 30
2. OCTOBER 7